# Best-Response Equilibrium: An Equilibrium in Finitely Additive Mixed Strategies

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# Wish-granting game

- The payoff is any real number s the player chooses, u(s) = s
- Any choice  $s^1$  is inferior to any  $s^2 > s^1$ , which is inferior to  $s^3$ ...
- Does the whole sequence  $(s^n)_{n \in \mathbb{N}}$  represent a strategy?
- Does  $\lim_{n\to\infty} u(s^n) = \infty$  make it an equilibrium strategy?
- A mixed strategy  $\sigma$  involves assignment of probabilities
- An equilibrium should satisfy  $\sigma(\{s^n\}) = 0$  for all n
- Additivity then implies  $\sigma(\{s^1, s^2, \dots, s^n\}) = 0$
- Hence, <u>sigma-additivity</u> cannot hold
- Strategy  $\sigma$  is defined as a <u>finitely-additive probability</u>
- For  $A \subseteq \mathbb{R}$ ,
  - $\sigma(A) = 0$  if  $s^n \in A^{\mathsf{C}}$  for almost all n
  - $\sigma(A) = 1$  if  $s^n \in A$  for almost all n
- Can be extended to the entire power set of  $\ensuremath{\mathbb{R}}$

# Wish-granting game

- Strategy  $\sigma$  describes a rational choice of action
- No single action is optimal, as  $\sup_{s \in \mathbb{R}} u(s) = \infty$
- Strategy  $\sigma$  excludes the choice of actions yielding low payoffs, no matter how 'low payoff' is understood
- For every  $a < \sup u = \lim_{n \to \infty} u(s^n)$ , only finitely many n's satisfy  $u(s^n) < a$ , and so  $\sigma(\{s \in \mathbb{R} \mid u(s) < a\}) = 0$
- Strategy  $\sigma$  is a <u>best-response equilibrium</u>
- A similar construction works for any one-player game
- Applicable to any action set and payoff function
- Here, specifically,  $\sigma$  formalizes the choice of "infinity": strategy  $\delta_\infty$
- For every set A bounded from above,  $\delta_{\infty}(A) = 0$  and  $\delta_{\infty}(A^{C}) = 1$

## Finitely additive probabilities

- The power set  $\mathcal{P}(S)$  of a set S is the collection of all its subsets
- $\{\emptyset\} \subseteq \mathcal{A} \subseteq \mathcal{P}(S)$  is an <u>algebra</u> if  $A, B \in \mathcal{A}$  implies  $A^{\mathsf{C}}, A \cup B \in \mathcal{A}$
- Its elements are the measurable sets
- A <u>finitely additive probability</u> is a function  $\mu: \mathcal{A} \rightarrow [0,1]$  satisfying
  - $\mu(A) + \mu(B) = \mu(A \cup B)$  for all disjoint  $A, B \in \mathcal{A}$
  - $\circ \ \mu(S) = 1$
- It is a <u>probability</u> if for all disjoint  $A_1, A_2, ... \in \mathcal{A}$  with  $\bigcup_{k=1}^{\infty} A_k \in \mathcal{A}$  $\sum_{k=1}^{\infty} \mu(A_k) = \mu(\bigcup_{k=1}^{\infty} A_k)$
- A finitely additive probability  $\mu' : \mathcal{A}' \to [0,1]$  is an <u>extension</u> of  $\mu$  if  $\mathcal{A} \subseteq \mathcal{A}'$  and  $\mu = \mu'|_{\mathcal{A}}$ , and it is a <u>total extension</u> if  $\mathcal{A}' = \mathcal{P}(S)$
- The <u>outer measure</u> of  $\mu$  is the function  $\mu^* \colon \mathcal{P}(S) \to [0,1]$  defined by  $\mu^*(C) = \inf \{\mu(A) \mid A \supseteq C, A \in \mathcal{A}\}$

• A set *C* with  $\mu^*(C) = 0$  is  $\mu$ -<u>null</u>

## Integration

- A simple measurable function  $f: S \to \mathbb{R}$  takes only finitely many values and satisfies  $f^{-1}(\{x\}) \in \mathcal{A}$  for every value x
- The integral of f with respect to a finitely additive probability  $\mu$  is

$$\int_{S} f(s) d\mu(s) = \sum_{x \in \mathbb{R}} x \, \mu \big( f^{-1}(\{x\}) \big)$$

- More generally,  $f: S \to \mathbb{R}$  is  $\mu$ -<u>integrable</u> if there are simple measurable functions  $(f_n)_{n \in \mathbb{N}}$  such that for every  $\epsilon > 0$  $\lim_{n \to \infty} \mu^*(\{s \in S \mid |f(s) - f_n(s)| > \epsilon\}) = 0,$  $\lim_{m,n \to \infty} \int_S |f_m(s) - f_n(s)| \, d\mu(s) = 0$
- The integral of such f is (well) defined by

$$\int_{S} f(s) \, d\mu(s) = \lim_{n \to \infty} \int_{S} f_n(s) \, d\mu(s)$$

## Product of finitely additive probabilities

- $(\mu_i)_{i=1}^n$  defined on algebras  $(\mathcal{A}_i)_{i=1}^n$  of subsets of sets  $(S_i)_{i=1}^n$
- The <u>product algebra</u>  $\mathcal{A} = \prod_i \mathcal{A}_i$  consists of all finite unions of sets  $A \subseteq S = \prod_i S_i$  of the form  $A = \prod_i A_i$  with  $A_i \in \mathcal{A}_i$  for all i
- The product  $\mu = \prod_i \mu_i$  is a finitely additive probability defined on  $\mathcal{A}$
- For a rectangular set A as above,  $\mu(A) = \prod_i \mu_i(A_i)$

**Lemma.** For a bounded function  $f: S \rightarrow \mathbb{R}$ ,

$$\int_{S} f(s) \, d\mu(s) = \int_{S_n} \cdots \int_{S_1} f(s_1, s_2, \dots, s_n) \, d\mu_1(s_1) \cdots d\mu_n(s_n) \, ,$$

provided that the "multiple" and iterated integral both exist.

- In particular, the latter does not depend on the order of integration
- However, Fubini's theorem does not hold here
- It is possible that only the multiple or only the iterated integral exists

#### Best-response equilibrium

- Each player *i* has an action set  $S_i$  and a payoff function  $u_i: S \longrightarrow \mathbb{R}$
- A <u>strategy</u> for *i* is any finitely additive probability  $\sigma_i: \mathcal{A}_i \rightarrow [0,1]$
- A strategy profile  $(\sigma_1, \sigma_2, ..., \sigma_n)$  may be identified with  $\sigma = \prod_i \sigma_i$
- For any *i*, it may also be written as  $(\sigma_i, \sigma_{-i})$ , where  $\sigma_{-i} = \prod_{j \neq i} \sigma_j$
- A strategy profile  $\sigma$  is a <u>best-response equilibrium</u> if for every *i* 
  - the following integral exists for every  $s_i \in S_i$

$$v_i(s_i) \coloneqq \int_{S_{-i}} u_i(s_i, s_{-i}) \, d\sigma_{-i}(s_{-i})$$

- the function  $v_i: S_i \to \mathbb{R}$  satisfies for every  $a < \sup_{s_i \in S_i} v_i(s_i)$  $\sigma_i^*(\{s_i \in S_i \mid v_i(s_i) < a\}) = 0$
- Thus, actions yield well-defined expected payoffs, and any set of low-payoff actions is  $\sigma_i$ -null (the <u>best-response requirement</u>)

**Proposition 1.** If sup  $v_i < \infty$ , the best-response requirement holds if and only if  $v_i$  is  $\sigma_i$ -integrable and

$$v_i(s_i) \, d\sigma_i(s_i) = \sup v_i \, .$$

- Player *i*'s <u>equilibrium payoff</u> is  $\int_{S} u_i(s) d\sigma(s) if$  the integral exists
- If  $u_i$  is not  $\sigma$ -integrable, the equilibrium payoff is not well defined
- A best-response equilibrium excludes the choice of low-payoff actions, without necessarily identifying expected payoffs

**Proposition 2.** Every strategy profile  $\tilde{\sigma}$  that extends a best-response equilibrium  $\sigma$  is also a best-response equilibrium. At least one such  $\tilde{\sigma}$  is <u>total</u> (in the sense that  $\mathcal{A}_i = \mathcal{P}(S_i)$  for all i).

## Bilateral trade

- An item's worth is 0 to the seller and 1 to the buyer
- The buyer has to offer a price  $0 \le p \le 1$
- The seller has to select the interval of acceptable prices
- Accepting any p > 0 is a weakly dominant strategy
- But there is no mixed equilibrium of which it is a part
- Intuitively, the buyer should offer "very little", or "an  $\epsilon$ "
- A best-response equilibrium does exist: the seller's strategy is  $\delta_{0^+}$
- For  $A \subseteq [0,1]$  that includes a right neighborhood of 0,  $\delta_{0^+}(A) = 1$
- The equilibrium payoffs are 1 to the buyer and 0 to the seller

#### Price competition

- The *n* identical firms with cost function *C* set prices  $p_1, p_2, ..., p_n$
- Those tied for the lowest price p equally share the demand D(p)
- Competition may be expected to drive the price down
- A ("normal") mixed equilibrium may not exist, even for n = 2
- Example: D(p) = 1 p and quasi-fixed cost  $C(q) = 0.16 \cdot 1_{q>0}$
- For a monopoly, p = 0.5 is profit maximizing, 0.2 gives zero profit
- For any  $0.2 \le p \le 0.5$ ,  $(\delta_{p^-}, \delta_{p^-})$  is a best-response equilibrium
- For  $A \subseteq [0, \infty)$  that includes a left neighborhood of  $p, \delta_{p^-}(A) = 1$
- No well-defined equilibrium profits
- More generally,  $\left(\delta_{p^-}, \delta_{p^-}, ..., \delta_{p^-}
  ight)$  is a best-response equilibrium if
  - $\pi_M(p) = pD(p) C(D(p))$  is nondecreasing in (0, p), and
  - its supremum there is nonnegative

## Spatial competition with three firms

- Uniformly-distributed consumers on [0,1] choose the closest firm
- A firm's profit is the total mass of its consumers
- With three firms, no pure strategy equilibrium exists
- Symmetric equilibrium with uniform distribution on [1/4,3/4]
- Unique equilibrium with a mixture of pure and mixed strategies
- One firm at 1/2, the other two mix with support [5/24,19/24]
- Cannot be replaced by any two-point randomization
- Can be replaced by  $1/2 \, \delta_{x^-} + 1/2 \, \delta_{(1-x)^+}$ , with  $1/4 \le x \le 1/3$
- The replacement gives a best-response equilibrium
- Only the player choosing 1/2 has a well-defined equilibrium payoff

#### Zero-sum game without a value

- Two-player zero-sum game (Sion and Wolfe 1957)
- Both players' action set is [0,1], and  $u_1$  is
- Maxmim value is 1/3, and maxmin strategy  $\sigma_1 = 1/3\,\delta_0 + 2/3\,\delta_1$
- Minmax value is 3/7, and minmax strategy  $\sigma_2 = 1/7\,\delta_{1/4} + 2/7\,\delta_{1/2} + 4/7\,\delta_1$
- There exists no "normal" mixed equilibrium
- But there is a strategy of player 2 lowering 1's maximum payoff to 1/3 (Vasquez 2017)  $\sigma_2' = 1/3 \, \delta_{1/2} + 2/3 \, \delta_1$
- A best-response equilibrium  $(\sigma_1, \sigma_2')$
- Well-defined equilibrium payoffs (1/3, -1/3)



#### Game without best-response equilibrium

- Three players have the same action set (0,1)
- Payoff functions  $u_1(s) = -s_1$ ,  $u_2(s) = -s_2$ ,  $u_3(s) = \min(s_2/s_1, 1)$

 $\mathcal{U}_{\mathcal{Z}}$ 

1

0

*s*<sub>2</sub>

• Best-response requirement for i = 1,2

$$\int (-s_i) \, d\sigma_i(s_i) = 0$$

• But  $v_3 = \int u_3 d(\sigma_1 \times \sigma_2)$  does not exist



#### Two-player counterexample

• Two players have the same action set  $\mathbb{N}$ , and the payoff matrix is

• Strategy  $\sigma_1$  is "diffuse" ( $\sigma_1(\{n\}) = 0$  for all n)  $\Rightarrow \sigma_2(\{1\}) = 1$ 

- But  $\sigma_2(\{1\}) = 1 \Longrightarrow \sigma_1(\{1\}) = 1 \Longrightarrow \sigma_1$  is not diffuse
- Strategy  $\sigma_1$  is not diffuse  $\Rightarrow \lim_{n \to \infty} v_2(n) = \infty \Rightarrow \sigma_2$  is diffuse
- But  $\sigma_2$  is diffuse  $\Rightarrow \lim_{n \to \infty} v_1(n) = \lim_{n \to \infty} n = \infty \Rightarrow \sigma_1$  is diffuse
- The contradictions prove that no best-response equilibrium exists

## Similar solution concepts

- The basic problem with finitely additive probabilities nonintegrability of payoff functions – has been addressed by others
- Finitely additive extension of a zero-sum game (Yanovskaya 1970)
- Optimistic equilibrium (Vasquez 2017: price-competition example)
- Justifiable equilibrium (Flesch et al. 2018): a strategy profile  $\sigma$  such that for every player i and alternative strategy  $\tau_i$

$$\int_{S} u_{i}(s) d\sigma(s) \coloneqq \inf\{\int_{S} g(s) d\sigma(s) \mid g \text{ simple measurable, } g \ge u_{i}\}$$
$$\ge \int_{S} u_{i}(s) d(\tau_{i}, \sigma_{-i})(s)$$
$$\coloneqq \sup\{\int_{S} g(s) d(\tau_{i}, \sigma_{-i})(s) \mid g \text{ simple measurable, } g \le u_{i}\}$$

• The payoff function  $u_i$  is assumed bounded

## Similar solution concepts

**Theorem.** Every best-response equilibrium is a justifiable equilibrium but not conversely.

- A single player has action set [0,1] and payoff function  $u = 1_{\mathbb{Q}}$
- The algebra  $\mathcal{I}$  is all finite unions of subintervals of [0,1]
- A simple measurable function  $0 \le g \le 1$  satisfies
  - $\circ \ g \leq 1_{\mathbb{Q}}$  if and only if g=0 outside some finite subset of  $\mathbb{Q}$
  - $\circ \ g \geq 1_{\mathbb{Q}}$  if and only if g=1 outside some finite subset of  $\mathbb{Q}^{\mathsf{C}}$
- The first fact gives  $\int 1_{\mathbb{Q}} d\tau = 1$  for  $\tau = \delta_0$
- The condition for justifiable equilibrium is  $\sigma(\{s\}) = 0$  for all  $s \notin \mathbb{Q}$
- Every nonatomic probability on [0,1] (e.g., Lebesgue measure) is one
- The condition for best-response equilibrium is stronger,  $\sigma^*(\mathbb{Q}^{\mathbb{C}}) = 0$ , which is equivalent to  $\sum_{s \in \mathbb{Q} \cap [0,1]} \sigma(\{s\}) = 1$

## Conceptual foundations

- In a mixed equilibrium, the choice of suboptimal actions is excluded
- The condition is both necessary and sufficient
- Only the <u>supports</u> of the players' strategies need to be examined
- Not alternative mixed strategies the mixed extension is irrelevant
- Furthermore, here mixed strategies are not randomized strategies
- They are not <u>played</u>, and may not even be playable in any sense
- Represent others' assessment of the players' choices of actions
- The equilibrium condition is rational, <u>best-response</u> choice
- Actions yielding low expected payoffs are excluded
- The expectation is with respect to the other players' strategies
- A player has no use for the integral wrt the product probability
- The existence of this integral the expected payoff is optional
- It is not a requisite for a meaningful notion of mixed equilibrium