

A REEVALUATION OF THE ROLE OF FAMILY IN IMMIGRANTS' LABOR MARKET ACTIVITY: EVIDENCE FROM A COMPARISON OF SINGLE AND MARRIED IMMIGRANTS

Sarit Cohen-Goldner,^a Chemi Gotlibovski^b and Nava Kahana^c

Abstract

According to the Family Investment Hypothesis (FIH), credit-constrained immigrant families adopt a household strategy upon arrival in order to finance their post-immigration human capital investment. Thus, one spouse invests in local human capital while the other works in order to finance their consumption. Previous attempts to test the FIH compared the labor supply and wage profiles of immigrant couples to those of native or mixed couples. In this paper, we propose an alternative method for testing the FIH which is based on a comparison between married and single immigrants. The underlying logic is that if credit constraints are binding, then a married immigrant has the option of cross-financing his investment within the family while a single immigrant does not. However, if the marital status of the individual depends on unobserved characteristics that also affect his/her labor outcomes, the direct comparison between married and single immigrants may lead to a specious conclusion as to the validity of the FIH. To control for such possible self-selection, we exploit the variation in the labor supply and wages of married and single natives, who are not expected to face binding liquidity constraints, in order to construct a difference-in-differences estimator. Furthermore, we show that the conventional testing of the FIH, which compares immigrant and native couples, emerges as a special case of our estimator if there are no differences in labor supply and wages between single immigrants and single natives. Implementation of our estimation method using micro data on the US and Israel leads to a rejection of the FIH for both countries. In particular, by controlling for the US single-married gap among male natives, it is shown that married male immigrants always work less than their single counterparts. In other words, despite the fact that married male immigrants in the US overtake married male natives in work hours, this cannot be due to their wives financing their investment in human capital.

^a Bar Ilan University, cohens1@mail.biu.ac.il

Corresponding author: Cohen-Goldner - Department of Economics, Bar-Ilan University, 52900 Ramat-Gan, Israel

^b The Academic College of Tel-Aviv Yaffo, chemi@mta.ac.il

^c Bar-Ilan University and IZA, kahanan@mail.biu.ac.il

Cohen-Goldner acknowledges generous support from GIF (German Israeli Foundation). Gotlibovski acknowledges generous support of the Academic College of Tel-Aviv Yaffo.

Introduction

According to the Family Investment Hypothesis (FIH), credit-constrained immigrant families adopt a household strategy upon arrival in order to finance the acquisition of human capital. According to this strategy, one spouse invests in host-country-specific human capital while the other enters the labor market in order to finance their current consumption. Any evidence that the secondary worker in the family works longer hours and foregoes investment in human capital by initially taking better-paying but “dead-end” jobs in comparison to her/his native counterpart, is taken as support for the hypothesis and for the existence of binding liquidity constraints.

Several papers have attempted to examine the FIH in the US.¹ Duleep and Sanders (1993) and McPherson and Stewart (1989) used a single cross-section and found their results to be consistent with the FIH. Duleep and Dowhan (2002) used longitudinal data while Blau et al. (2003) used repeated cross-sections and both concluded that in contrast to the family investment model, both spouses in an immigrant family invest primarily in their own human capital rather than their spouse’s. These papers tested the validity of the FIH based on a comparison between native and immigrant couples.² However, this type of comparison may be problematic since the behavior of immigrants may differ from that of natives for reasons other than binding liquidity constraints, such as differences in work habits, culture and the self-selection of immigrants.

This paper offers an alternative methodology and interpretation to the conventional method for testing the FIH which is based on a more appealing comparison between married and single immigrants. The motivation for this approach stems from the fact that if indeed immigrants face binding liquidity constraints, then a single immigrant may not have enough resources to finance his investment in local human capital, while a married immigrant has access to family resources (i.e. his spouse’s income). However, if individuals are self-selected into marriage with respect to unobserved characteristics and these unobservables affect labor outcomes, then the direct comparison between married and single immigrants may lead to a specious conclusion regarding the validity of the FIH. To control for this potential selection bias, we exploit the variation in the labor supply and wages of married and single natives, who are not expected to face binding

¹ There is an extensive literature that attempts to empirically test the FIH in other countries as well. For example, Beach and Worswick (1993), Worswick (1996, 1999) and Baker and Benjamin (1997) in Canada and Cobb-Clark and Crossley (2004) in Australia.

² Some papers also included mixed couples, i.e. couples with one immigrant spouse and one native spouse, in their samples.

liquidity constraints, in order to construct a difference-in-differences (hereafter: Dif-in-Dif) estimator for the evaluation of the FIH.

Formally, denote by Y_{IM}^m and Y_{IM}^s the outcomes (i.e. labor supply or wage) for a married male immigrant and a single male immigrant, respectively, and by Y_N^m and Y_N^s the outcomes of a married male native and a single male native, respectively. Our Dif-in-Dif estimator is therefore defined as: $(Y_{IM}^m - Y_{IM}^s) - (Y_N^m - Y_N^s)$ which is equivalent to $(Y_{IM}^m - Y_N^m) - (Y_{IM}^s - Y_N^s)$. The estimator used in previous papers was $(Y_{IM}^m - Y_N^m)$ (hereafter referred to as the conventional estimator). Thus, the conventional estimator can be viewed as a special case of our proposed estimator where $(Y_{IM}^s - Y_N^s) = 0$.³

We use the new estimator to test the FIH in the US and Israel. For Israel, we focused only on immigrants from the Former Soviet Union (FSU).⁴ Most of these immigrants have a college education and had worked in their source country in highly-skilled occupations. Their transition from a communist regime to a developed economy required an adjustment of their imported skills to the requirements of the Israeli labor market. Thus, the use of the Israeli data is an attempt to test the FIH among highly-skilled immigrants who are more likely to invest in human capital appropriate to the new country.

Using the 1980 and 1990 US censuses, we found that $(Y_{IM}^s - Y_N^s) \neq 0$ for both males and females. Specifically, after about five years in the US, single immigrants (both male and female) earn more than comparable single natives. Regarding labor supply, a single male immigrant initially works less than a comparable native but after about eight years he is working more, while a single female immigrant always works less than her native counterpart. We found that $(Y_{IM}^s - Y_N^s) \neq 0$ for both males and females in Israel as well, such that single male and female natives initially earn more than comparable single immigrants but that this pattern is reversed after about 18 years for males and 23 years for females. The labor supply pattern for single immigrants in Israel is quite similar to that for single male immigrants in the US, such that upon arrival in Israel single immigrants (both male and female) work less than their native counterparts but after about eight years in the country the situation is reversed.

Which predictions of the Dif-in-Dif approach would be consistent with the FIH? Under the assumption that the primary worker is the husband, we would expect that if we control for the

³ Identical estimators are constructed for females.

⁴ In the US we do not restrict ourselves to specific source countries.

hours/wage gap between married and single native males, then an immigrant husband would initially work (and earn) less but will experience a higher growth rate in hours and wage than a single male immigrant. In addition, if we control for the hours/wage gap between married and single female natives, then an immigrant wife would initially work (and earn) more than a single female immigrant, but her wage growth will be lower.⁵ Alternatively, recalling that our estimator can also be written as $(Y_{IM}^m - Y_N^m) - (Y_{IM}^s - Y_N^s)$, we would expect that the difference in the growth in work hours and wages between immigrant and native husbands will be higher than that between single male immigrants and single male natives, while the difference in growth in work hours and wages between immigrant and native wives will be lower than that between single female immigrants and single female natives.

To illustrate the difference between the conventional estimator and Dif-in-Dif, note that in the conventional evaluation of the FIH the observation that the primary worker (male) in the family initially works fewer hours but eventually overtakes his native counterpart is viewed as support for the FIH. However, in our strategy the same pattern can be viewed as contradicting the hypothesis if the gap in hours between *single* male immigrants and *single* male natives (i.e. $Y_{IM}^s - Y_N^s$) grows at a faster rate than that between *married* male immigrants and *married* male natives ($Y_{IM}^m - Y_N^m$).

Using the Dif-in-Dif approach, which controls for the difference between married and single natives, we find that among immigrants to the US, both male and female married immigrants initially earn less than their single immigrant counterparts, but that after about 9-10 years they in fact earn more. These positive wage assimilation profiles for married immigrants (relative to single immigrants) contradict the FIH and suggest that neither married female immigrants nor married male immigrants take "dead-end" jobs in the US.

With regard to labor supply, we find that both single and married male immigrants in the US have positive work hours assimilation profiles. However, the profile for single male immigrants in comparison to single male natives is steeper than that of married male immigrants in comparison to married male natives. These patterns indicate that if we control for the single-married gap among male natives, then married male immigrants always work less than single male immigrants. In other words, married male immigrants in the US indeed eventually overtake married male natives (as was previously reported in Blau et al., 2003), but for reasons other than the financing of their investment by their wives.

⁵ The patterns are reversed if the wife is the primary worker and the husband is the secondary worker.

For females, we find that both single and married immigrants work less than their native counterparts, such that the Dif-in-Dif work hours estimator is negative upon arrival, but has a positive slope. This finding contradicts the FIH and implies that immigrant wives do not work more hours upon arrival (in comparison to single female immigrants) in order to finance their husbands' investment.

For Israel, if we control for the work hours gap between married and single female natives, immigrant wives work less hours upon arrival than single female immigrants, but within three years this is reversed. This pattern implies that immigrant wives do not work more hours upon arrival in order to finance their husbands' investment. The Dif-in-Dif work hours estimator for males in Israel has a similar trend but a lower magnitude than for females. In addition, it was found that the wages of immigrant husbands (wives) do not converge to that of native- Israeli husbands (wives). However, the wages of both male and female single immigrants overtake those of their single native counterparts. Thus, if we control for the wage gap between married and single natives, then both immigrant wives and immigrant husbands earn less than their single immigrant counterparts, regardless of how long they have been in Israel. This result suggests that immigrant wives do not finance their husbands' investment (or vice versa), thus contradicting the FIH.

Data

US

We examine the labor market assimilation patterns of married and single immigrants in the US using a pooled sample of native couples, immigrant couples, single natives and single immigrants.⁶ The entire 5% Public Use Samples of the 1980 and 1990 Censuses are used to construct the immigrant samples (couples and singles) while the 1% Public Use Samples of the 1980 and 1990 Censuses are used to construct the samples of single natives and couples in which both spouses are natives.^{7,8}

As pointed out in Blau et al. (2003), the US Census is particularly suitable for analyzing immigrant outcomes due to its large sample size and its information on race and ethnicity, country of origin and year of immigration (grouped).

⁶ We did not include "mixed couples" in the sample, i.e. those with one immigrant spouse and one native spouse.

⁷ We use the 5% censuses to construct the sample of (married and single) immigrants in order to increase the number of observations on immigrants. Observations are unweighted throughout the analysis.

⁸ Borjas and Friedberg (2009) report that the wage patterns for immigrants in the 2000 census differ substantially from the patterns based on the 1980 and 1990 censuses. Thus, we chose not to include the 2000 data in the analysis.

In order to compare the Dif-in-Dif results to those of the conventional approach, we adopted the sample restrictions suggested by Blau et al. (2003) and use similar specifications as much as possible. Thus, we restrict the samples of native and immigrant couples to those in which both spouses live in the US are aged 16-64. We exclude self-employed individuals since they may need different human capital than salaried workers and we exclude individuals with positive but implausible values for their hourly wages (in our case, less than \$1 or greater than \$250 in fixed 2000 dollars using the Personal Consumption Expenditures deflator). We exclude natives born abroad, at sea or in US territories, individuals who are in the military and those with allocated wage and salary income. Note that for married couples, if one spouse did not meet the sample inclusion restrictions, then both were excluded. The samples of single natives and immigrants are based on the same inclusion restrictions as the samples of couples, with the exception that we restrict the age of singles to 21-64 and exclude singles that are classified in the census as children in relation to the head of the household.⁹

Israel

The analysis for Israel is based on repeated cross-section data from the matched Israeli Labor Force Survey (LFS) and Income Survey (IS) for the years 1991-2004.¹⁰ The LFS and IS are annual surveys conducted by the Israeli Central Bureau of Statistics. An individual is classified as a native Israeli if he was born in Israel and as an immigrant if he was born in the FSU. Hence, not all immigrants in Israel were included in the analysis. The sample restriction rules in this case are similar to those used for the US data. In other words, we include only native-Jews and immigrant couples in which both spouses are aged 16-64 and live together while single natives and immigrants are restricted to ages 21-64.

The Labor Supply and Wage Assimilation of Single and Married Immigrants in the US and Israel

In order to analyze labor supply, we estimate the following equation separately for females and males using the pooled sample (of married and single immigrants and married and single natives):

⁹ Singles are those who were never married.

¹⁰ The matched LFS and IS for 1994 was not made available to us.

$$\begin{aligned}
(1) \quad Y_{it} = & \beta X_{it} + \sum \gamma C_i + \sum \gamma^s C_i^s + \alpha_1 YSM_{it} + \alpha_2 YSM_{it}^2 + \alpha_3 Married_i + \alpha_4 YSM_{it} \times Married_i + \\
& \alpha_5 YSM_{it}^2 \times Married_i + \alpha_6 immig_i \times Married_i + \alpha_7 Age_i \times Married_i + \\
& \alpha_8 Age_i^2 \times Married_i + \alpha_9 child_a_i \times Married_i + \alpha_{10} child_b_i \times Married_i + \\
& \alpha_{11} child_a_i \times immig_i + \alpha_{12} child_b_i \times immig_i + \alpha_{13} YSM_{it}^s + \alpha_{14} YSM_{it}^{s^2} + \delta K_t + u_{it}
\end{aligned}$$

where Y is annual hours worked in the previous year (regular weekly number of hours multiplied by weeks worked, including individuals who worked at home) for individual i in year t , C_i is a set of immigrant cohort-of-arrival effects and YSM is years since migration for immigrants (and equals 0 for natives). The sum of an individual i 's cohort dummies in equation (1) is identical to the immigrant dummy variable, $immig$, which therefore is not included separately in (1). To further explore differences between single and married individuals (both natives and immigrants), Equation (1) includes a dummy for married individuals ($Married$) and interaction terms between this dummy and the following variables: 1) years since migration (YSM), 2) years since migration squared (YSM^2), 3) a dummy for immigrants ($Immig$), 4) age (Age), 5) age squared (Age^2), 6) a dummy for the presence of children aged 0-5 ($child_a$) and 7) number of children ($child_b$). We allow the effect of the presence of young children and the number of children to differ between immigrants and natives by including interaction terms of the immigrant dummy, $immig$, with $child_a$ and $child_b$. C_i^s is the set of the spouse's cohort-of-arrival effects and YSM_{it}^s is the spouse's years since migration.¹¹ The repeated cross-sections and the assumption of a common time effect for immigrants and natives, K_t , makes it possible to separately identify immigrant cohort and assimilation effects (Borjas, 1985). Finally, X is a vector of control variables which will be discussed below and u is an error term.

The logged wage equations have a similar form as (1). Real wages for the US were defined as the previous year's wage and salary income divided by weeks worked and multiplied by the regular weekly work hours and expressed in dollars and 2000 prices, while the real wage in Israel was expressed in NIS and 1997 prices.

Specific Parameterization for the US

The US data was taken from two censuses, such that $t=1980, 1990$. The cohort-of-arrival dummy variables (whose coefficients are γ_s) were defined so as to include

¹¹ As mentioned above, the sum of own-cohort dummies is equal to an immigrant dummy. However, since our sample includes only immigrant couples in which both spouses are immigrants and in equation (1) we include an interaction term between $Immig$ and $Married$, one of the spouse's cohort dummies had to be dropped.

every possible arrival cohort as coded in the Census: 1987-90, 1985-86, 1982-84, 1980-81, 1975-79, 1970-74, 1965-69, 1960-64, 1950-59 and pre-1950.¹²

The X vector for the US includes quadratics in age for both husband and wife, dummies for years of schooling for both husband and wife, extent of fluency in English (speaks English “well,” “poorly” or “not at all”, with native English speakers as the omitted category), number of children, a dummy variable for the presence of children less than six years old, three race/ethnicity dummy variables (black, other nonwhite and white), a dummy for Hispanic origin and a metropolitan area dummy variable.¹³ The reference group according to this specification is high-school graduate black single natives.

Specific Parameterization for Israel

The Israeli data were taken from the matched LFS and IS for 1991-2004 such that $t=1991-1993$ and $1995-2004$. The cohort dummies for FSU immigrants were 2002, 2001, 2000, 1999, 1998, 1997, 1996, 1995, 1994, 1993, 1992, 1991, 1990, 1980-1989, 1970-1979, 1960-1969, 1950-1959 and pre-1950. The X vector for Israel includes quadratics in age for both husband and wife, dummies for years of schooling for both husband and wife, number of children and a dummy for the presence of children less than six years old. The reference group is single Israeli natives with 12 years of schooling (high school graduate).

Results for the US

Table 1a presents the basic regression results for annual work hours and wages using reduced form models for the US. Consider first the results for the labor supply equation for females. The results indicate that the annual work hours of a single female immigrant increase during her first 7.6 years in the US and subsequently decline. The single female immigrant’s own-cohort effects are significantly positive if she arrived before 1974 and negative otherwise. For a married female immigrant, the effect of her time in the US (in comparison to a married native) equals the sum of the coefficients of YSM , YSM^2 , $Married*YSM$ and $Married*YSM^2$, which increases for the first 16.4 years. However, the labor supply of an immigrant wife decreases with her husband’s time in the US. The own-cohort effect for an immigrant wife is equal to the sum of the coefficients of the cohort dummy and the $Married*Immig$ variable and thus is always negative, except for those who arrived before 1950. Relative to the omitted husband cohort (87-90), the husband’s cohort effect

¹² Following Borjas (1995), we calculated years since migration by evaluating the period-of-immigration variables at their midpoints and used $YSM=40$ years in 1990 and $YSM=30$ years in 1980 for the open-ended category (i.e. before 1950).

¹³ We were not able to use regional dummies as in Blau et al. (2003).

on his wife's labor supply is always negative, with the exception of 1980-81 which is positive but not significant.

For males, the annual work hours of a single male immigrant increase during his first 27.6 years in the US and his own-cohort effect is always negative and significant. The own-YSM effect for an immigrant husband (YSM , YSM^2 , $Married*YSM$ and $Married*YSM^2$) also increases during his first 29 years in the US and his own-cohort effect is always negative (the sum of the coefficients of the cohort dummy and $Married*Immig$). The effect of an immigrant wife's time in the US on her husband's labor supply is negative upon arrival, while the impact of her cohort on his labor supply is positive and significant, relative to the omitted category of wives who arrived in 1987-90.

The net effects of YSM and cohort on the work hours assimilation profiles of married immigrants relative to married natives and of single immigrants relative to single natives are presented in Table 1b for males and females. The example is based on immigrants (single and married) who arrived between 1975 and 1979 with no children. Relative to single female natives with similar characteristics, we find that immigrant females supply 122.88 fewer work hours upon arrival and tend to supply less work hours as time in the US increases, while immigrant wives supply 364.2 (i.e. $-2226.49 - 122.88 - 14.83$) fewer hours upon arrival than married native females with similar characteristics and their labor supply increases over time.

Figure 1a presents the work hours assimilation profiles of female immigrants as they appear in Table 1b. The assimilation effects for single female immigrants imply a concave annual work hours profile relative to comparable single natives, such that the gap at first declines very slightly and only increases after 7 years in the US. The assimilation effects for married female immigrants imply increasing annual work hours relative to comparable married natives. However, immigrant wives never overtake native wives. The resulting Dif-in-Dif work hours profile for females is presented in Figure 1c. This profile increases with time in the US and implies that if we control for the work hours gap between married and single female natives, then married female immigrants supply less work hours upon arrival than single female immigrants; however, after about 18 years in the US, married female immigrants overtake single female immigrants. This pattern contradicts the FIH and may indicate that immigrant wives invest in their own human capital upon arrival rather than invest in their husbands' human capital.

For males, we find that single immigrants supply 327 fewer work hours upon arrival relative to US single natives with similar characteristics, while immigrant husbands supply 281 fewer hours than their native counterparts. As illustrated in Figure 1b, the assimilation effects for

single males imply that their annual work hours relative to comparable single male natives increase with time in the US and that they overtake single natives after 10 years. The assimilation effects for married males are very similar to those of singles and imply increasing annual work hours relative to comparable married natives and that they overtake native husbands after about 10 years.

Using the Dif-in-Dif approach for males' work hours (Figure 1c), we obtain that married male immigrants supply more work hours upon arrival than single male immigrants and in general this gap declines with time in the US. In other words, if we control for the work hours gap between married and single male natives, then married male immigrants initially supply more work hours than comparable single male immigrants, but after 11 years in the US, this result reverses such that single male immigrants work more than married immigrants. these patterns are consistent with the FIH.

It is important to note at this point that when using the conventional method to test the FIH the observation that an immigrant husband initially works fewer hours but eventually overtakes his married native counterpart is viewed as support for the FIH. However, according to our Dif-in-Dif strategy this observation alone can not provide a support to the hypothesis and since the work hours gap between immigrant and native *single* males grows at a faster pace over time than the gap between *married* male immigrants and natives the FIH is rejected. Hence, married male immigrants in the US indeed eventually work more hours in comparison to married male natives (as was previously reported in Blau et al., 2003), but not because their wives financed their investment in human capital.

With respect to wages, Table 1a indicates that the wage assimilation profiles are positive for immigrant husbands and wives and for single male and female immigrants. The evaluation of these results for the 1975-79 cohort is presented in Table 1c and in Figure 1d for females and in Figure 1e for males. Both married and single female immigrants earn less than their native female counterparts upon arrival in the US, but within somewhat less than five years single female immigrants earn more than single female natives and after about nine years immigrant wives earn more than comparable native wives (Figure 1d). For males (see Figure 1e), we find that single immigrants initially earn 4% more than single natives, while immigrant husbands earn about 6.3% less than native husbands. However, both single and immigrant husbands have positive wage assimilation profiles, such that after 20 years in the US single male immigrants earn about 11% more than single male natives and immigrant husbands earn 20% more than their native counterparts.

The Dif-in-Dif wage estimator for males and females is presented in Figure 1f and shows that if we control for the wage gap between married and single natives, both immigrant wives and husbands start with lower wages than their single immigrant counterparts, but overtake them in about 9-10 years. In other words, immigrant husbands experience higher wage growth than single male immigrants and similarly immigrant wives experience higher wage growth than single female immigrants. The observation that immigrant wives experience positive wage growth in comparison to single female immigrants indicates that immigrant wives in the US do not take "dead-end" jobs to finance their husbands' investment, but rather invest in their own human capital.

Results: Israel

The regressions results for annual work hours and wages in Israel are presented in Table 2a. The results show that the annual work hours of a single female immigrant from the FSU increase with her time in Israel up to 33 years. Almost all the own-cohort effects are negative and significant relative to the omitted group of 2003-2004.¹⁴ The change in the labor supply of a married female immigrant with respect to her time in Israel is the sum of the coefficients of YSM , YSM^2 , $Married*YSM$ and $Married *YSM^2$, which increases for the first 29 years. The labor supply of an immigrant wife also increases with her husband's time in Israel. The own-cohort effect for an immigrant wife is equal to the sum of the coefficients of her cohort dummy and the $Married*Immig$ variable, implying that it is always negative, while her husband's cohort effect is usually positive, though not always significant relative to the omitted cohort of 2003-2004.

For male immigrants in Israel, the results indicate that the labor supply of a single immigrant increases during his first 44 years in Israel, while the labor supply of a married immigrant increases with his own time in Israel for the first 39 years and also with his wife's time in Israel. The own-cohort effects for male FSU immigrants in Israel who arrived in the waves of immigration during the period 1950-1989 and in the early 1990s are negative and significant relative to the omitted category (2003-2004), while for later periods they switch signs and are usually not significant.

The work hours assimilation profiles for single and married male (female) immigrants who arrived in 1990 and were 30 (28) years old upon arrival in Israel are shown in Table 2b. For females, the results show that both married and single immigrants have positive work hours assimilation profiles relative to their native female counterparts. Upon arrival, immigrant wives

¹⁴ The numbers of immigrants (and consequently the number of observations) for the 1999, 2000, 2001 and 2002 cohorts are relatively small and may affect the significance of these variables.

supply 356 less hours than comparable native wives, but after five years the situation is reversed, while single female immigrants initially work 216 hours less than comparable single female natives but after 10 years overtake them (see also Figure 2a).

The resulting work hours Dif-in-Dif estimator for females is presented in Figure 2c. If we control for the work hours gap between married and single female natives, we obtain that immigrant wives supply 140 less work hours than comparable single female immigrants. However, this gap is closed after about three years and after twenty years in Israel immigrant wives work approximately 460 hours more than single immigrants. This pattern implies that immigrant wives do not work more hours upon arrival to finance their husbands' investment in human capital.

For males, we also find that both married and single immigrants have positive work hours assimilation profiles relative to their native male counterparts (Table 2a and Figure 2b). Upon arrival, immigrant husbands supply 566 less work hours than comparable native husbands, but after nine years the situation is reversed. The assimilation hours profile of single male immigrants is almost identical to that of single female immigrants. Single male immigrants initially work 188 hours less than comparable single male natives but after about nine years the situation is reversed.

If we use the Dif-in-Dif work hours estimator for males and thus control for the work hours gap between married and single native males, then the assimilation profile of immigrant husbands relative to comparable single male immigrants is positive and concave (Figure 2c). Immigrant husbands supply 378 less hours than comparable single male immigrants upon arrival, though within 20 years in Israel they are supplying 150 hours more. Although this result may be consistent with the FIH, as mentioned above, the Dif-in-Dif work hours profile of females does not support the hypothesis.

The wage results for males and females in Israel are presented in Table 2a and are illustrated for the 1990 cohort in Table 2c. The illustration is also presented for females in Figure 2d and for males in Figure 2e. Interestingly, we find that although the wage assimilation profile of husbands and wives in immigrant families is positive relative to their native counterparts, the wages of immigrant husbands (wives) do not converge to those of native husbands (wives). However, we find that single female immigrants overtake single female natives after 23 years in Israel and single male immigrants overtake single male natives after 18 years.

Figure 2f presents the Dif-in-Dif wage profile for females and males in Israel, which shows that when controlling for the wage gap between married and single natives, both immigrant wives and immigrant husbands earn less than their single immigrant counterparts, regardless of time in

Israel. This result suggests that immigrant wives in Israel do not finance their husbands' investment in human capital (or vice versa) and thus contradicts the FIH.

Conclusions

The paper offers an alternative method for testing the Family Investment Hypothesis. The estimation is based on comparing the labor supply and wage patterns of married and single immigrants. To account for the possible self-selection to marry as a result of unobserved characteristics that may also affect labor outcomes, we exploited the variation in the labor supply and wages of married and single natives and constructed a difference in differences (Dif-in-Dif) estimator in order to test the FIH.

The estimation was carried out using micro data for the US and Israel. The use of the Israeli data on immigrants from the Former Soviet Union adds additional novel aspect to the analysis since it allows us to test the FIH among highly-skilled immigrants, for whom the need to invest in local human capital is crucial.

According to the results for both countries, the FIH is to be rejected. By controlling for the labor supply gap between married and single female natives, it was shown that immigrant wives in the US and in Israel work less than single female immigrants upon arrival, but eventually overtake them. In addition, we find that by controlling for the wage gap between married and single female natives, immigrant wives in the US and in Israel earn less than single female immigrants upon arrival; while according to the FIH they should have earned more in order to finance the family current consumption.

Finally, the paper demonstrates that the conventional testing of the FIH based on a comparison between married immigrants and married natives can be misleading. We show that although immigrant husbands in the US indeed overtake native husbands in labor supply, single male immigrants also overtake single male natives and by an even greater percentage.

Thus, the positive work hours assimilation of immigrant husbands cannot be attributed to the financial support of their wives, but is apparently due to other factors. Exploring these factors awaits further empirical investigation.

Table 1a: Work Hours and Wage Regressions for the US

Independent Variable ^a	Annual work hours				Wage			
	female		male		female		male	
	Coefficient	Standard Error	Coefficient	Standard Error	Coefficient	Standard Error	Coefficient	Standard Error
Ysm_f	5.30249	1.074562	-17.3908	1.159352	0.003737	0.00112	0.002947	0.001072
Ysm ² _f	-0.30545	0.027641	0.227669	0.028317	2.47E-05	3.05E-05	1.69E-05	2.76E-05
Ysm_m	-4.31294	1.173328	28.78018	0.946155	0.001765	0.001234	0.001609	0.000946
Ysm ² _m	0.125163	0.025945	-0.45686	0.026247	-6.8E-05	2.86E-05	8.97E-05	2.72E-05
Married	2281.753	16.23594	1202.788	15.83343	0.376473	0.018187	-0.09559	0.016296
Married*immig	-269.045	11.217	-207.51	9.744088	-0.07863	0.012082	-0.08965	0.009033
Married*Ysm	22.39715	1.054567	18.80833	1.002803	0.008164	0.001126	0.010507	0.000971
Married*Ysm ²	-0.37047	0.024723	-0.32994	0.023841	-0.00011	2.81E-05	-0.00018	2.51E-05
im50_f	417.2411	30.71052	329.7701	35.10657	-0.12617	0.031531	-0.14912	0.03422
im5059_f	95.19205	18.81836	384.7057	20.49345	-0.05934	0.018511	-0.04901	0.019047
im6064_f	57.94284	15.38421	364.2234	16.5663	-0.02368	0.01516	-0.03709	0.015182
im6569_f	35.53389	12.97162	325.0767	13.8236	0.006074	0.013072	-0.0355	0.012685
im7074_f	15.29503	10.89743	276.7168	11.46749	0.008235	0.011207	-0.02685	0.010495
im7579_f	-100.757	8.354597	166.6367	9.174648	-0.01897	0.008914	-0.02851	0.00842
im8081_f	-71.2592	10.16169	112.6677	10.89608	-0.03574	0.010282	-0.04443	0.009708
im8284_f	-105.194	9.701989	88.42153	10.58828	-0.04094	0.009736	-0.04115	0.00934
im8586_f	-176.767	9.271906	41.16765	10.39708	-0.05978	0.0093	-0.0318	0.00909
im8790_f	-471.238	7.895697			-0.09466	0.008109		
im50_m	-114.25	33.99992	-258.094	28.65291	0.030725	0.035499	-0.11311	0.028268
im5059_m	-83.57	21.92537	-419.829	16.68214	-0.02543	0.022305	-0.03925	0.015981
im6064_m	-65.4375	18.36593	-370.191	13.46419	-0.02281	0.01878	0.014644	0.012866
im6569_m	10.14554	15.6951	-329.555	11.32961	-0.00911	0.016257	0.043747	0.011037
im7074_m	27.90518	13.32865	-232.813	9.476387	0.00027	0.014032	0.057564	0.009328
im7579_m	23.28002	11.14634	-226.103	7.02837	0.001935	0.012093	0.040101	0.007263
im8081_m	35.60013	12.25543	-100.645	9.012312	-0.01457	0.013028	0.031029	0.008574
im8284_m	16.97814	12.04072	-21.1462	8.50369	-0.0139	0.012814	0.038739	0.008002
im8586_m	31.51431	12.1391	29.34108	7.890935	-0.00493	0.013083	0.03282	0.007366
im8790_m			-280.968	6.741369			0.003639	0.006569

^a _m indicates male and _f indicates female.

Table 1b: Differences in work hours between immigrants and natives by marital status and gender for the US (1975-79 cohort)

Group	Net YSM	Net YSM ²	Difference between immigrants and natives evaluated at YSM =						
			0	5	10	15	20	25	30
(1) Difference:									
Married Females –									
Immigrant vs. Native	22.173 ^a	-0.559	-364.20	-267.30	-198.38	-157.42	-144.45	-159.44	-202.40
(2) Difference:									
Single Females –									
Immigrant vs. Native	6.939	-0.455	-122.88	-99.57	-99.04	-121.28	-166.29	-234.08	-324.64
Females									
Dif-in-Dif									
(1)-(2)									
			-241.32	-167.73	-99.34	-36.15	21.84	74.64	122.24
(3) Difference:									
Married Males –									
Immigrant vs. Native	34.92 ^a	-0.707	-281.13	-124.20	-2.34	83.57	134.42	149.91	130.04
(4) Difference:									
Single Males –									
Immigrant vs. Native	38.93	-0.706	-327.01	-149.98	-8.22	98.26	169.46	205.39	206.04
Males									
Dif-in-Dif									
(3)-(4)									
			45.88	25.77	5.58	-14.69	-35.04	-55.48	-76.00

Notes: Based on regression results reported in Table 1a.

a Net YSM equals the sum of the coefficients of *YSM_f*, *YSM_m* and *Married*YSM*.

Table 1c: Differences in logged wages between immigrants and natives by marital status and gender for the US (1975-79 cohort)

Group	Net YSM	Net YSM ²	Difference between immigrants and natives evaluated at YSM =						
			0	5	10	15	20	25	30
(1) Difference: Married Females – Immigrant vs. Native	0.013 ^a	1.58*10 ⁻⁴	-0.0871	-0.2795	0.0233	0.0667	0.1021	0.1297	0.1493
(2) Difference: Single Females – Immigrant vs. Native	0.0082	-7.27*10 ⁻⁵	-0.0619	-0.0229	0.0125	0.0441	0.0722	0.0966	0.1174
Females Dif-in-Dif (1)-(2)			-0.0252	-0.0051	0.0109	0.0225	0.0299	0.0331	0.0319
(3) Difference: Married Males – Immigrant vs. Native	0.0137 ^a	-9.66*10 ⁻⁵	-0.0548	0.0113	0.0725	0.1289	0.1804	0.2271	0.2690
(4) Difference: Single Males - Immigrant vs. Native	0.0059	4.48*10 ⁻⁶	0.0002	0.0301	0.0603	0.0906	0.1212	0.1520	0.1830
Males Dif-in-Dif (3)-(4)			-0.055	-0.0187	0.0122	0.0383	0.0593	0.0752	0.0861

Notes: Based on regression results reported in Table 1a.

a Net YSM equals the sum of the coefficients of *YSM_f*, *YSM_m* and *Married*YSM*

Table 2a: Work Hours and Wage Regressions for Israel

Independent Variable ^a	Annual hours				Wage			
	female		Male		female		male	
	Coefficient	Standard Error	Coefficient	Standard Error	Coefficient	Standard Error	Coefficient	Standard Error
Ysm_f	25.75094	6.252143	32.13046	10.15153	0.02262	0.00503	0.012669	0.006376
Ysm ² _f	-0.38822	0.11472	-0.80148	0.162853	-0.00038	9.98E-05	-0.00035	0.000138
Ysm_m	20.50237	8.488665	23.0483	6.390822	0.02323	0.008746	0.020721	0.004013
Ysm ² _m	-0.50002	0.120863	-0.26453	0.107101	-0.00061	0.000208	-0.00023	6.19E-05
Married	-268.449	103.2678	144.6366	125.6159	-0.19134	0.095006	-0.48677	0.094298
married*immig	-404.417	339.7467	-868.792	334.5371	-0.49387	0.284492	-0.53429	0.204599
married*Ysm	31.18282	8.069309	14.75183	9.018398	-5.5E-05	0.007724	0.013581	0.00521
married*Ysm ²	-0.59214	0.144298	-0.22075	0.147534	0.000036	0.000179	-0.00014	9.4E-05
im_f49	34.98233	217.1725	1549.022	527.2796	0.100586	0.163177	0.761855	0.357762
im_f59	-283.713	172.4879	954.3164	438.0796	-0.11146	0.127835	0.338301	0.275664
im_f69	-294.457	139.6445	573.6423	404.2893	-0.25795	0.102588	0.196613	0.246485
im_f79	-405.109	105.7892	408.727	357.5763	-0.30581	0.079925	0.027551	0.219095
im_f89	-321.118	78.27584	506.565	350.0322	-0.24523	0.05984	0.038945	0.213698
im_f90	-216.74	59.03202	490.2956	340.7518	-0.32166	0.046229	-0.09439	0.208643
im_f91	-211.562	57.62368	403.5436	340.5889	-0.39838	0.045213	-0.07857	0.208393
im_f92	-162.694	66.69557	382.0504	343.6512	-0.37667	0.050303	-0.07238	0.209806
im_f93	-155.831	70.84341	477.0831	344.4266	-0.43865	0.052575	0.003691	0.210315
im_f94	-171.208	64.58447	324.0196	343.7514	-0.37008	0.047298	-0.06393	0.209831
im_f95	-212.587	68.14863	469.8602	342.9605	-0.34997	0.050435	-0.15941	0.209804
im_f96	-195.453	70.58081	383.9537	345.4827	-0.4124	0.05273	-0.08864	0.210896
im_f97	-21.225	74.1157	308.7741	348.1967	-0.37772	0.052298	-0.09833	0.212345
im_f98	-211.026	89.99068	384.7223	350.6336	-0.51327	0.069096	-0.08691	0.212782
im_f99	48.85163	88.89071	444.8791	353.1134	-0.40518	0.060491	-0.03017	0.21486
im_f100	71.97309	107.6158	556.2577	364.5566	-0.40451	0.082557	0.055373	0.22442
im_f101	-145.359	122.2069	147.8725	378.256	-0.45159	0.091617	0.042951	0.232299
im_f102	206.3338	201.9658	1121.202	415.786	-0.40384	0.150026	0.173218	0.246811
im_m49	858.8613	465.419	-272.076	243.4191	0.962793	0.402609	-0.17773	0.168121
im_m59	139.8661	414.0052	-687.136	194.6611	0.337703	0.343018	-0.45474	0.125384
im_m69	216.1996	387.7311	-754.146	152.0955	0.161196	0.314777	-0.51059	0.09636
im_m79	86.50895	358.7532	-567.885	112.1981	0.201788	0.297295	-0.37392	0.072413
im_m89	308.7341	352.1894	-287.919	85.60517	0.071687	0.292863	-0.34471	0.054239
im_m90	264.8444	345.2939	-188.074	62.23629	0.025007	0.288667	-0.29881	0.039735
im_m91	206.5277	345.1064	-113.106	60.90508	0.042049	0.288493	-0.35105	0.038077
im_m92	295.9543	347.4124	-120.355	71.76784	-0.00811	0.289666	-0.33111	0.043339
im_m93	314.7047	348.0145	-155.125	73.46017	0.049995	0.289839	-0.38491	0.044939
im_m94	345.8384	347.2085	8.199701	72.5072	0.056021	0.289171	-0.31484	0.043262
im_m95	334.1152	347.8267	-90.1841	73.7943	0.02929	0.289827	-0.24527	0.044143
im_m96	320.8884	348.9754	-59.4606	81.48393	0.111096	0.29053	-0.31747	0.049353
im_m97	74.73281	350.1775	52.34888	87.80086	0.108974	0.291005	-0.25342	0.052992
im_m98	398.5705	354.9246	-72.6088	103.0534	0.273469	0.294411	-0.23351	0.063528
im_m99	-13.1828	353.8811	-32.5738	104.4228	0.111138	0.292836	-0.33856	0.062615
im_m100	-84.5437	361.7709	-329.493	134.6544	0.185378	0.300601	-0.47067	0.090783
im_m101	140.9658	372.1562	160.3759	164.259	0.315476	0.306267	-0.2615	0.104517
im_m102	-37.7414	430.1635	-454.246	211.2653	0.342365	0.349194	-0.52644	0.146787

^a _m indicates male and _f indicates female.

Table 2b: Differences in work hours between immigrants and natives by marital status and gender in Israel (1990 cohort)

Group	Net YSM	Net YSM ²	Difference between immigrants and natives evaluated at YSM =						
			0	5	10	15	20	25	30
(1) Difference: Married Females – Immigrant vs. Native	101.39 ^a	-2.67	-485.14	-44.88	262.01	435.51	475.62	382.36	155.71
(2) Difference: Single Females – Immigrant vs. Native	41.32	-0.76	-400.19	-212.49	-62.60	49.50	123.79	160.28	158.97
Females Dif-in-Dif (1)-(2)			-84.95	167.61	324.60	386.00	351.83	222.08	-3.26
(3) Difference: Married – Males Immigrant vs. Native	81.00 ^a	-1.99	-671.17	-315.88	-59.97	96.57	153.72	111.50	-30.10
(4) Difference: Single Males – Immigrant vs. Native	27.27	-0.48	-129.25	-4.79	95.90	172.81	225.95	255.33	260.93
Males Dif-in-Dif (3)-(4)			-541.92	-311.09	-155.86	-76.24	-72.23	-143.83	-291.03

Notes: Based on regression results reported in Table 2a.

a Net YSM equals the sum of the coefficients of *YSM_f*, *YSM_m* and *Married*YSM*

Table 2c: Differences in logged wages between immigrants and natives in Israel by marital status and gender (1990 cohort)

Group	Net YSM	Net YSM ²	Difference between immigrants and natives evaluated at YSM =						
			0	5	10	15	20	25	30
(1) Difference: Married Females – Immigrant vs. Native	0.0481 ^a	-0.0010	-0.79	-0.5788	-0.4143	-0.3006	-0.2378	-0.2258	-0.2647
(2) Difference: Single Females – Immigrant vs. Native	0.0480	-0.0010	-0.4715	-0.2917	-0.1604	-0.0776	-0.0433	-0.0576	-0.1204
Females Dif-in-Dif (1)-(2)			-0.3225	-0.2871	-0.2539	-0.2231	-0.1945	-0.1682	-0.1442
(3) Difference: Married Males –Immigrant vs. Native	0.0469 ^a	-8.26*10 ⁻⁴	-0.9111	-0.6972	-0.5247	-0.3935	-0.3035	-0.2548	-0.2474
(4) Difference: Single Males – Immigrant vs. Native	0.0302	-0.0005	-0.3645	-0.2265	-0.1146	-0.0287	0.0312	0.0651	0.0729
Males Dif-in-Dif (3)-(4)			-0.5466	-0.4707	-0.4101	-0.3648	-0.3347	-0.3199	-0.3203

Notes: Based on regression results reported in Table 2a.

a Net YSM equals the sum of the coefficients of YSM_f , YSM_m and $Married*YSM$

References

- Baker, Michael and Dwayne, Benjamin. 1997. "The Role of the Family in Immigrants' Labor Market Activity: An Evaluation of Alternative Explanations." *American Economic Review*, 87(4): 705-727.
- Beach, Charles .M, and Christopher, Worswick. 1993."Is There a Double-Negative Effect on the Earnings of Immigrant Women?." *Canadian Public Policy*, 19(1): 36-53.
- Blau, Francine .D, Lawrence M. Khan, Joan Y. Moriarty and Andre Portela Souza. 2003. "The Role of the Family in Immigrants' Labor Market Activity: An Evaluation of Alternative Explanations- Comment." *American Economic Review*, 93(1): 429-447.
- Borjas, George .J. 1985."Assimilation, Changes in Cohort Quality, and the Earnings of Immigrants." *Journal of Labor Economics*, 3(4): 463-489.
- Borjas, George .J. and Rachel M. Friedberg 2009. "Recent Trends in the Earnings of New Immigrants to the United-States" NBER Working Paper no. 15406.
- Cobb-Clark, Deborah and Thomas F. Crossley. 2004. "Revisiting the Family Investment Hypothesis." *Labour Economics*, 11(3) pp. 373-393.
- Duleep, Harriet .O, and Daniel, .J, Dowhan. 2002. "Revisiting the Family Investment Model with Longitudinal Data: The Earnings Growth of Immigrant and U.S.-Born Women." *Forschungsinstitut zur Zukunft der Arbeit (IZA) Discussion Paper No: 568*.
- Duleep, Harriet .O, and Seth Sanders. 1993. "The Decision to Work by Married Immigrant Women." *Industrial and Labor Relations Review*, 46(4): 67-80.
- MacPherson, David, A. and James, B. Stewart. 1989. "The Labor Force Participation and Earnings Profiles of Married Immigrant Females." *Quarterly Review of Economics and Business*, 29: 57-72.
- Worswick Christopher. 1996. "Immigrant Families in the Canadian Labour Market." *Canadian Public Policy*, 22(4): 378-396.
- Worswick Christopher. 1999. "Credit Constraints and the Labor Supply of Immigrant Families in Canada." *Canadian Journal of Economics*, 32(1): 152-170.

Figure 1a: U.S. Work Hours Assimilation Profiles: Married and Single Females, US

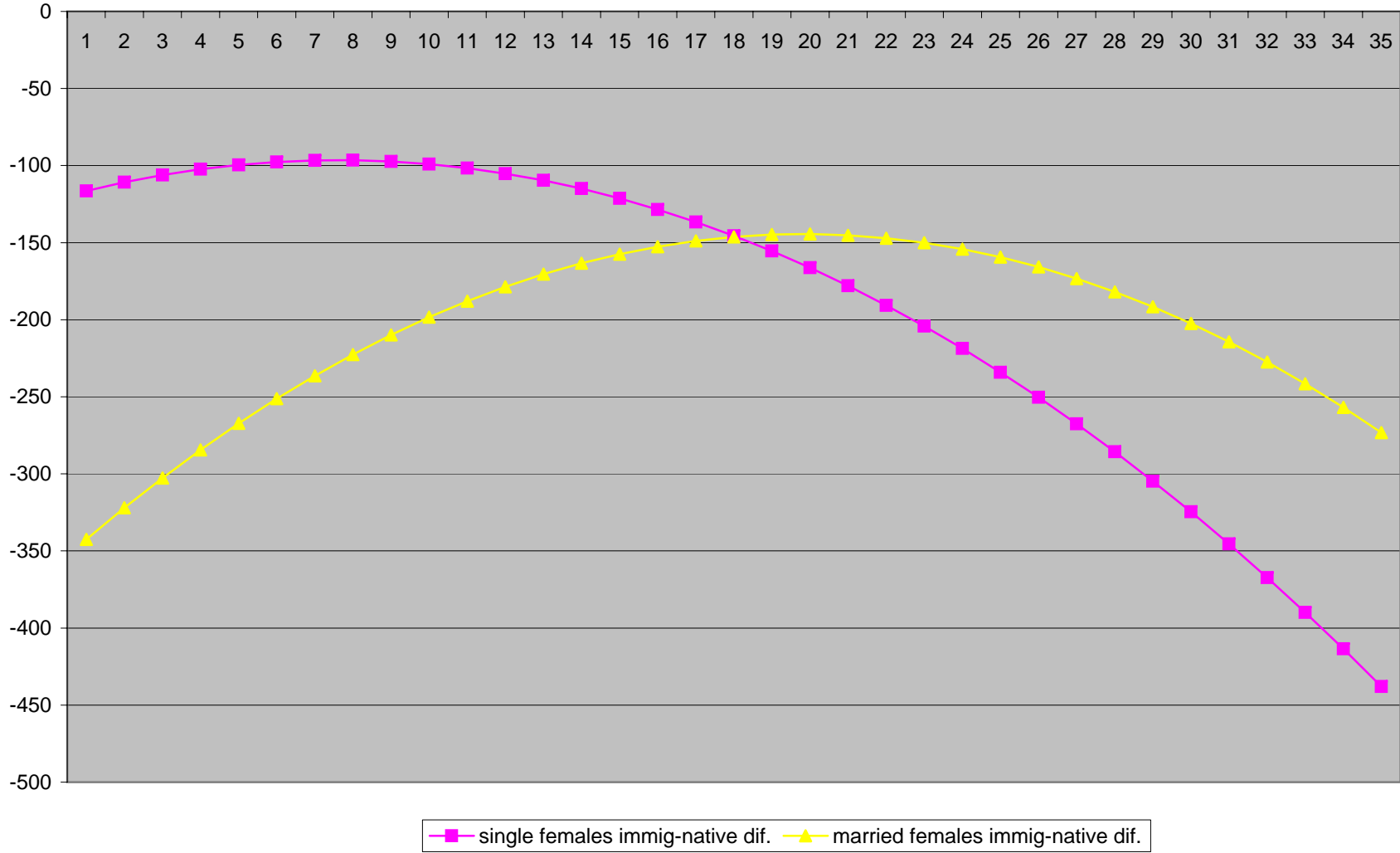


Figure 1b: Work Hours Assimilation Profiles: Married and Single Males, US

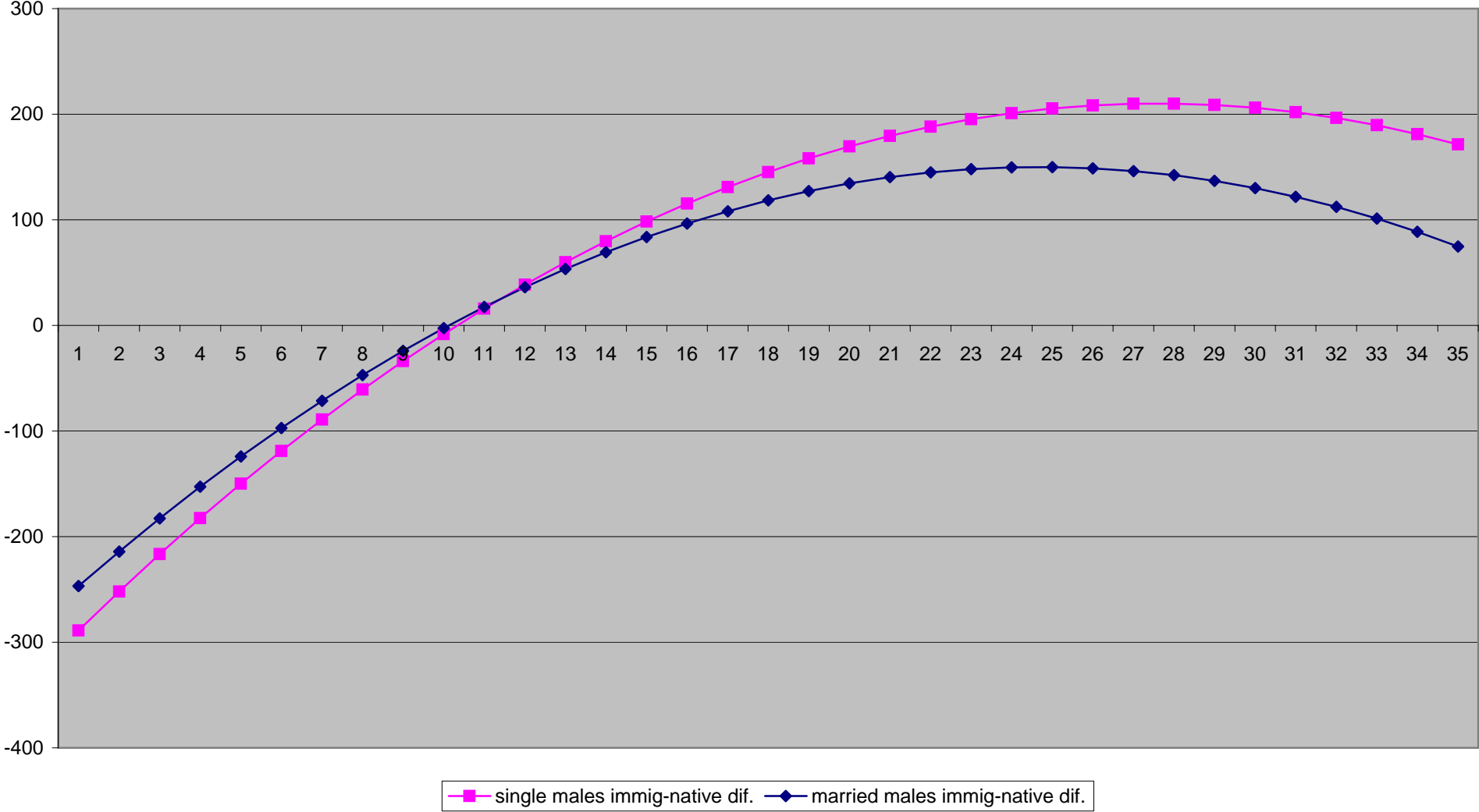


Figure 1c: Work Hours Difference in Differences Profiles, US

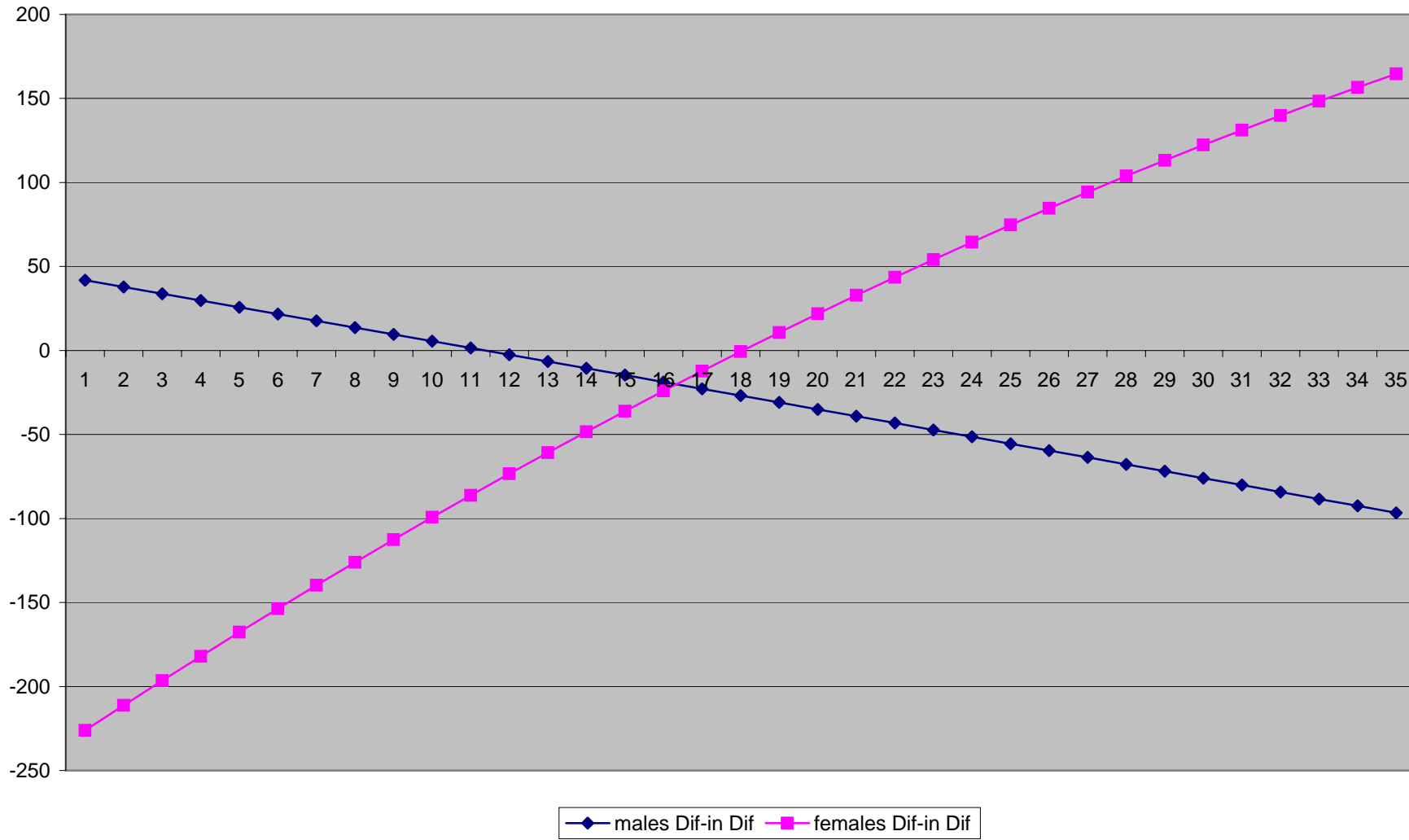


Figure 1d: Wage Assimilation Profiles: Married and Single Females, US

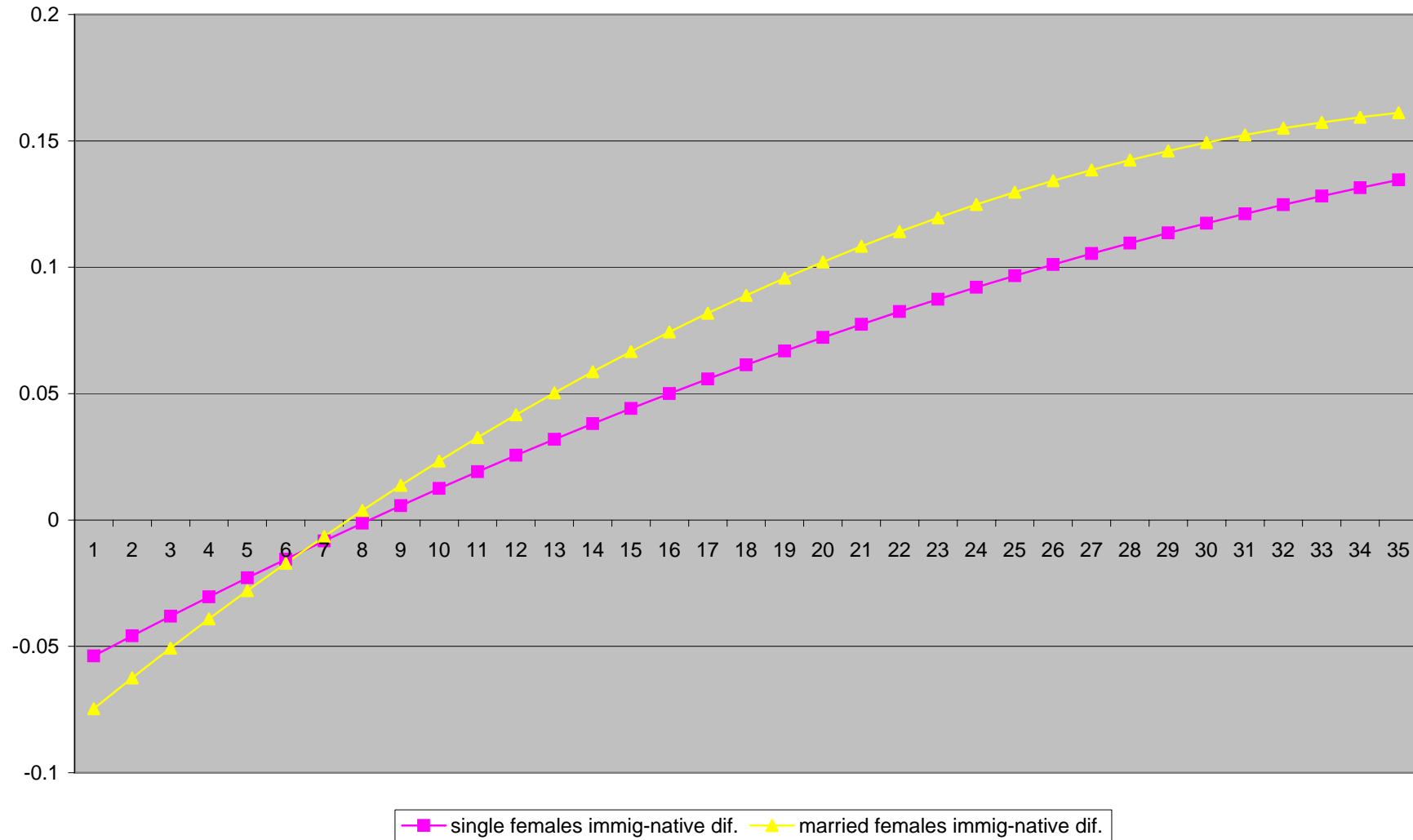


Figure 1e: Wage Assimilation Profiles: Married and Single Males, US

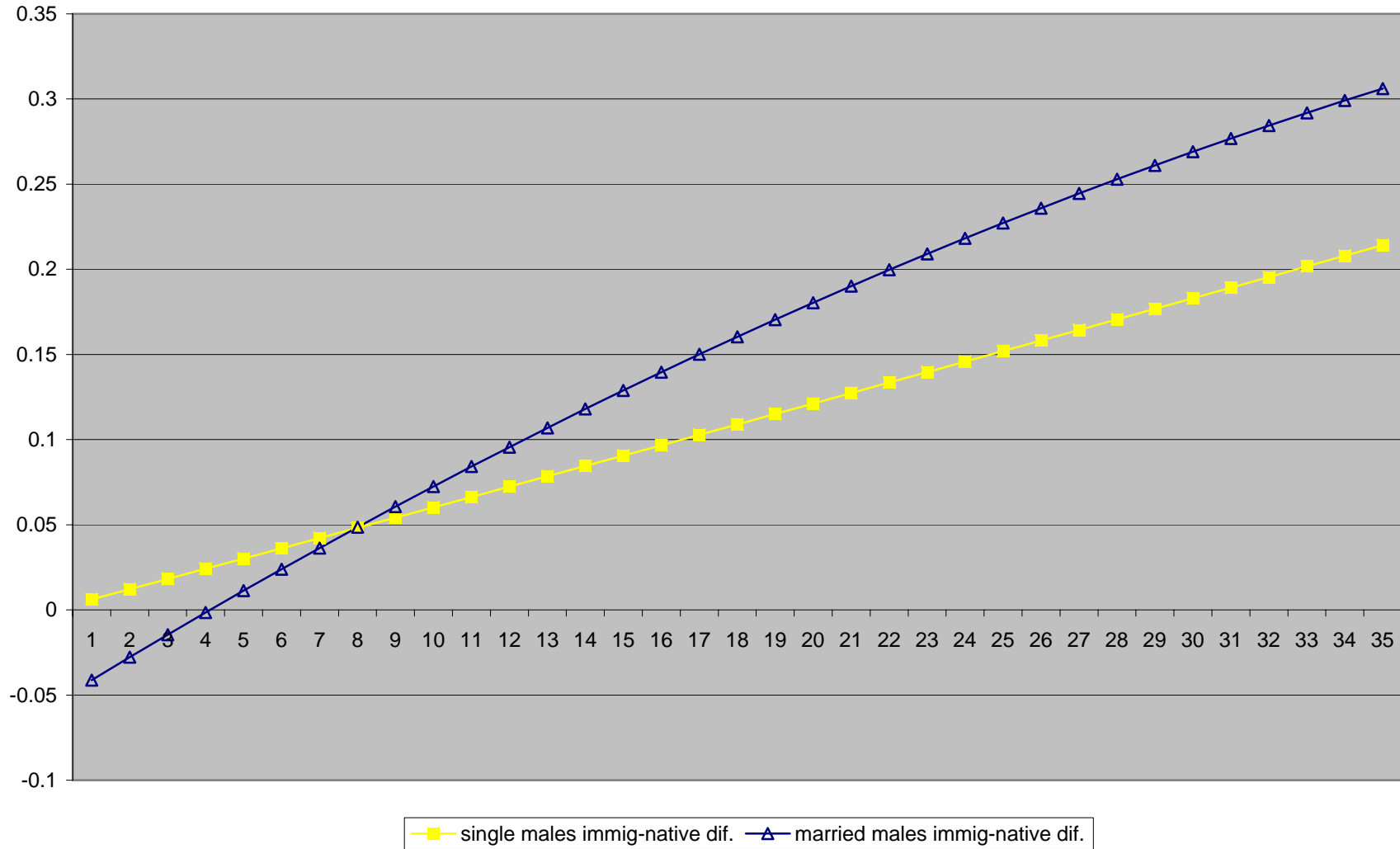
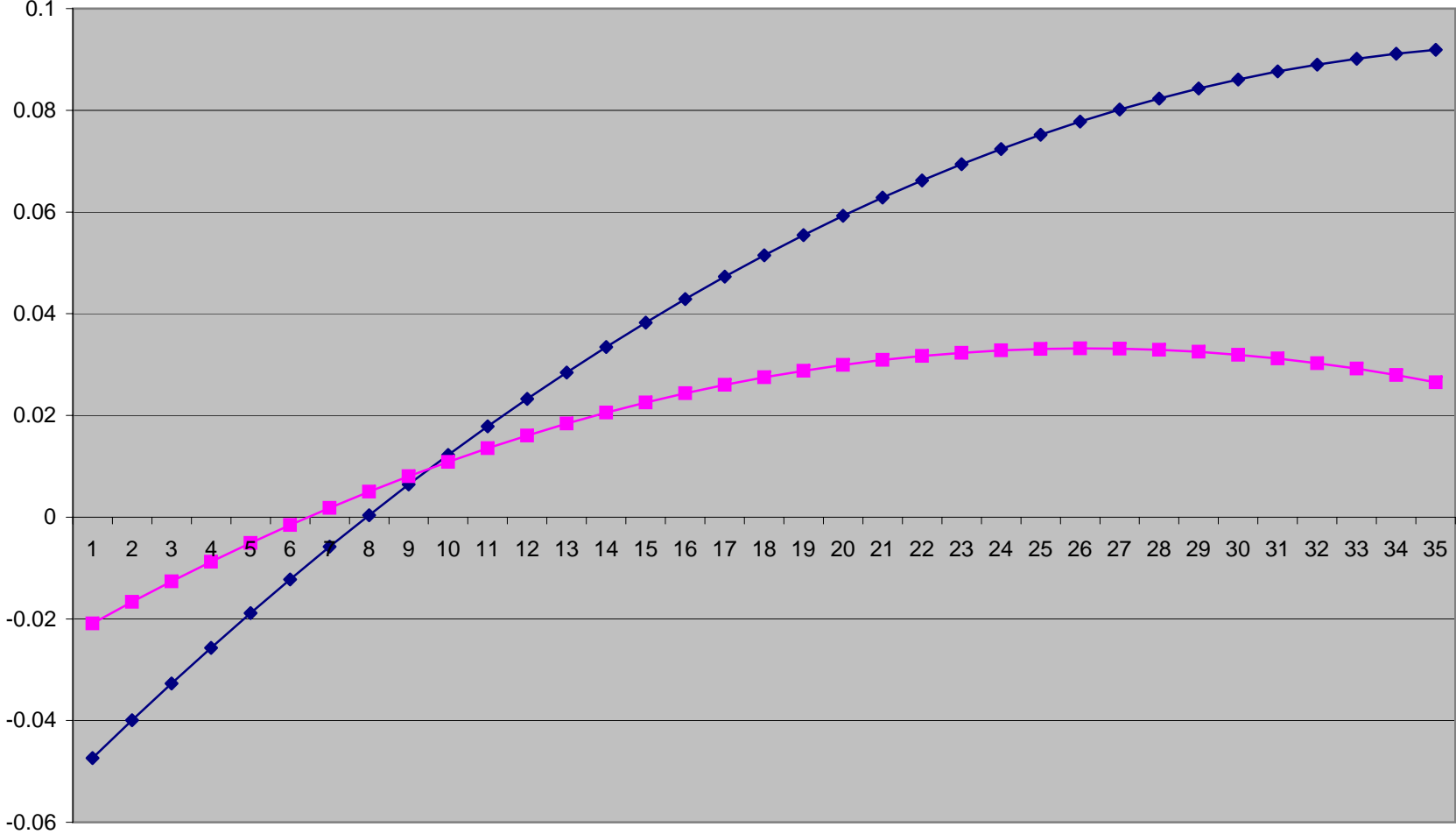


Figure 1f: Wage Difference in Differences Profiles, US



males Dif-in Dif females Dif-in Dif

Figure 2a: Work Hours Assimilation Profiles: Married and Single Females, Israel

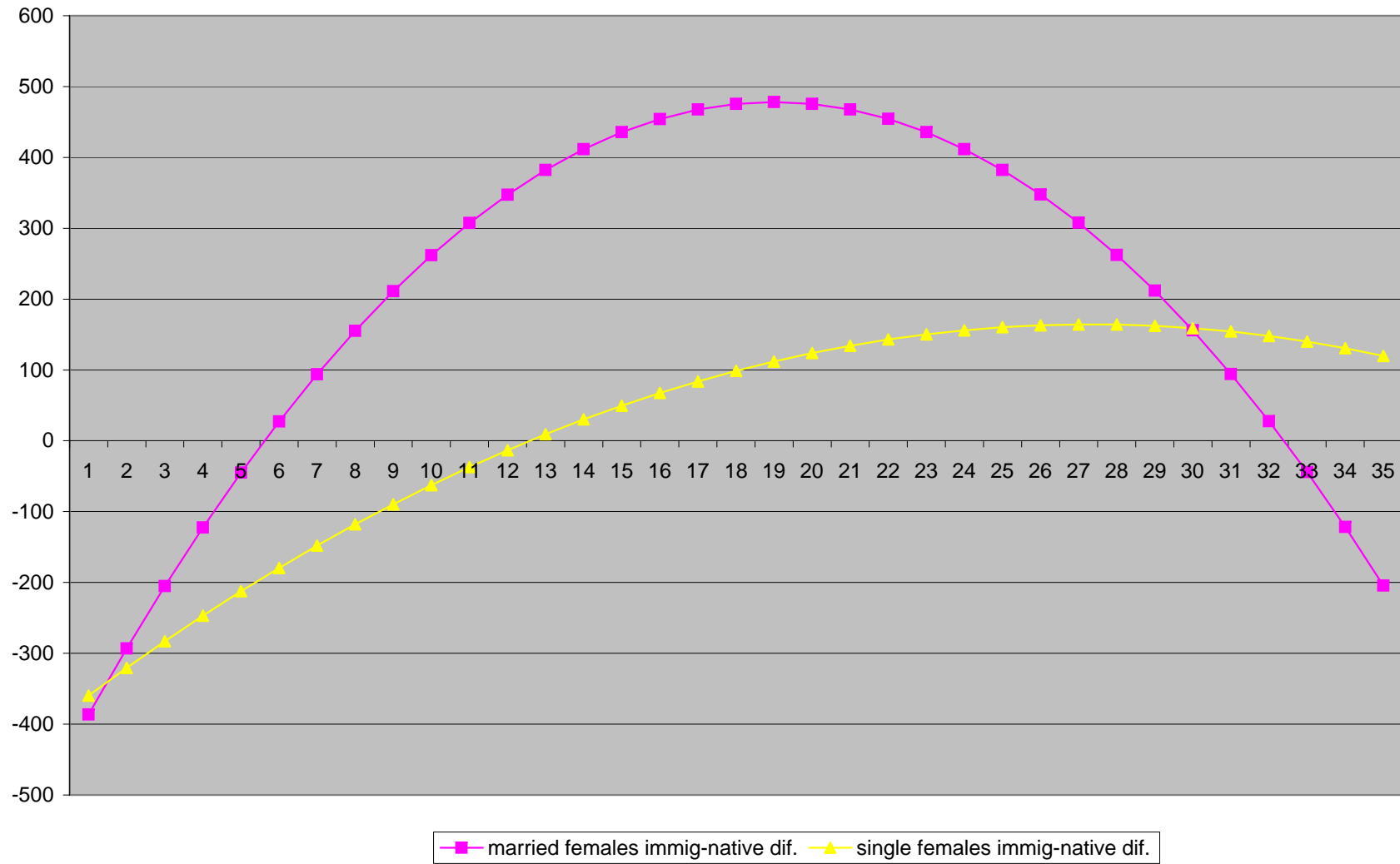


Figure 2b: Work Hours Assimilation Profiles: Married and Single Males, Israel

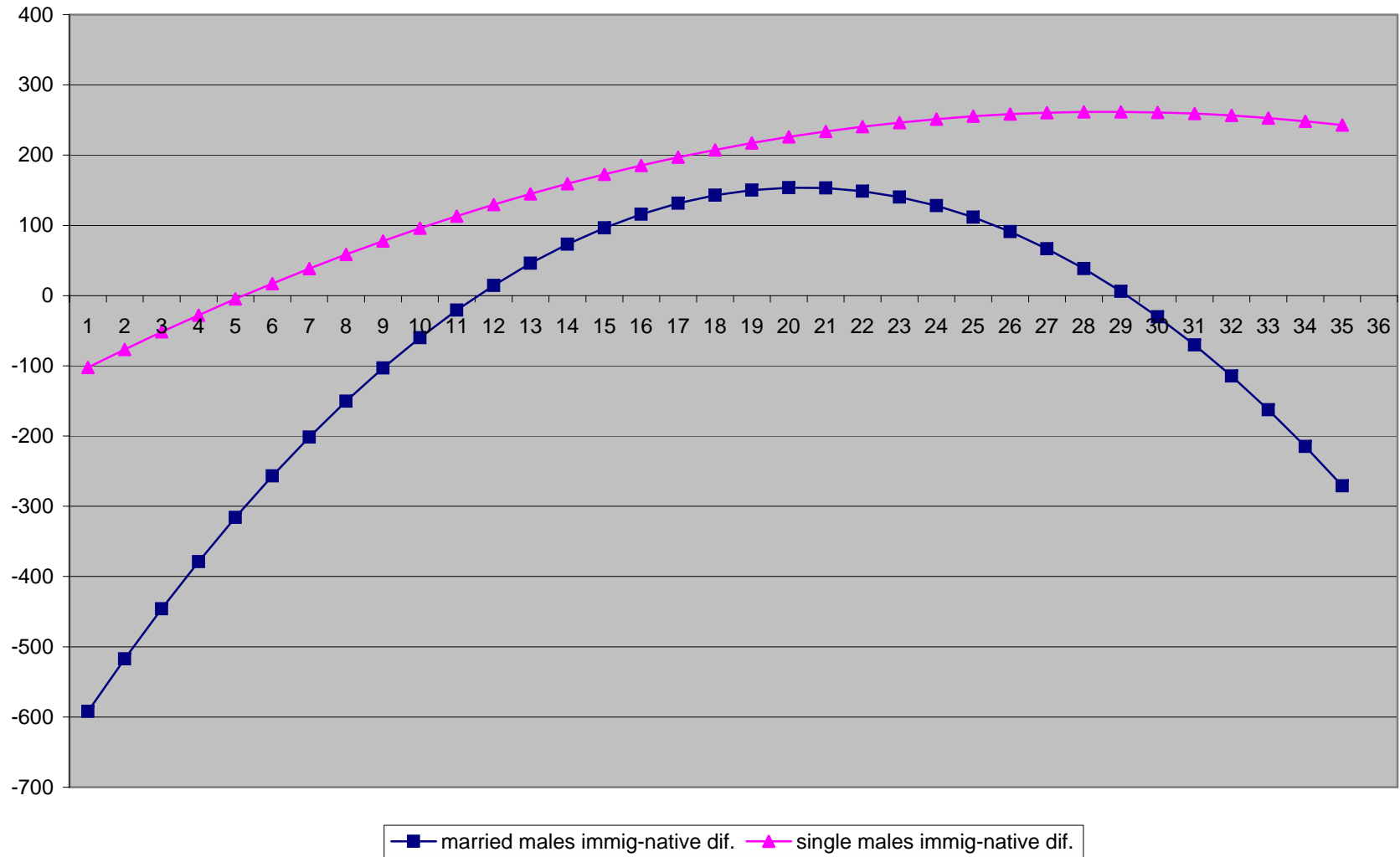


Figure 2c: Work Hours Difference in Differences Profiles, Israel

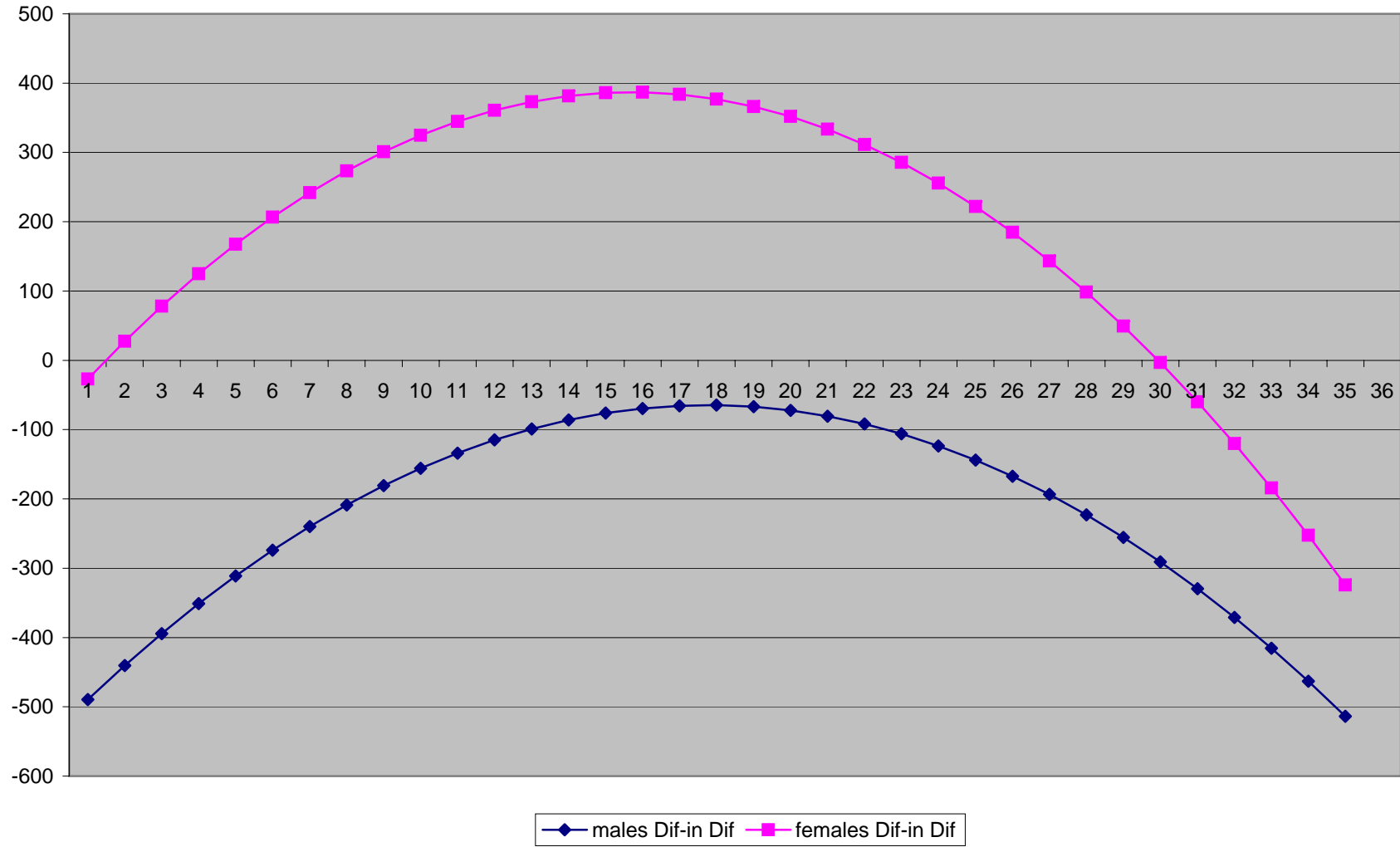


Figure 2d : Wage Assimilation Profiles: Married and Single Females, Israel

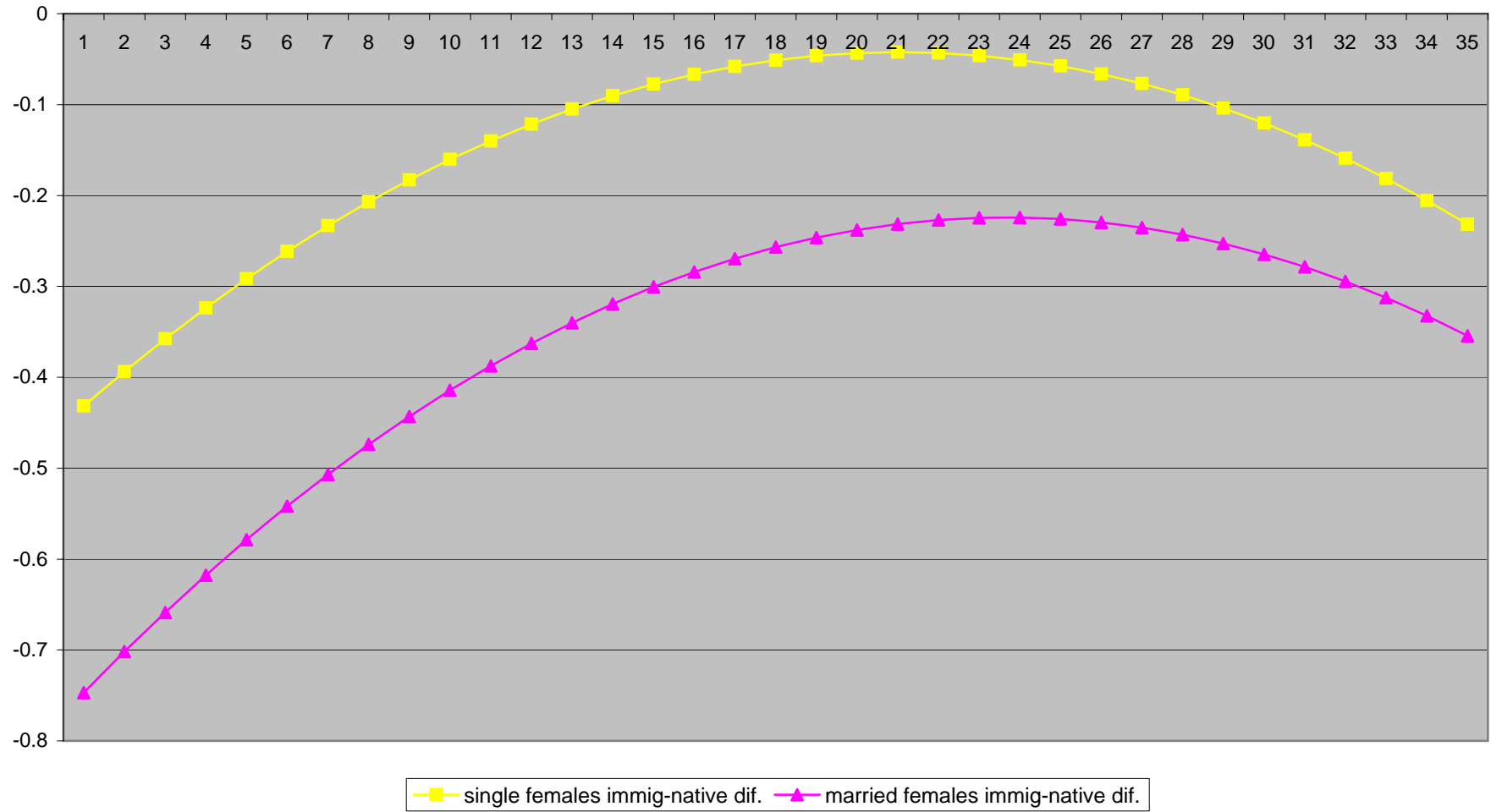
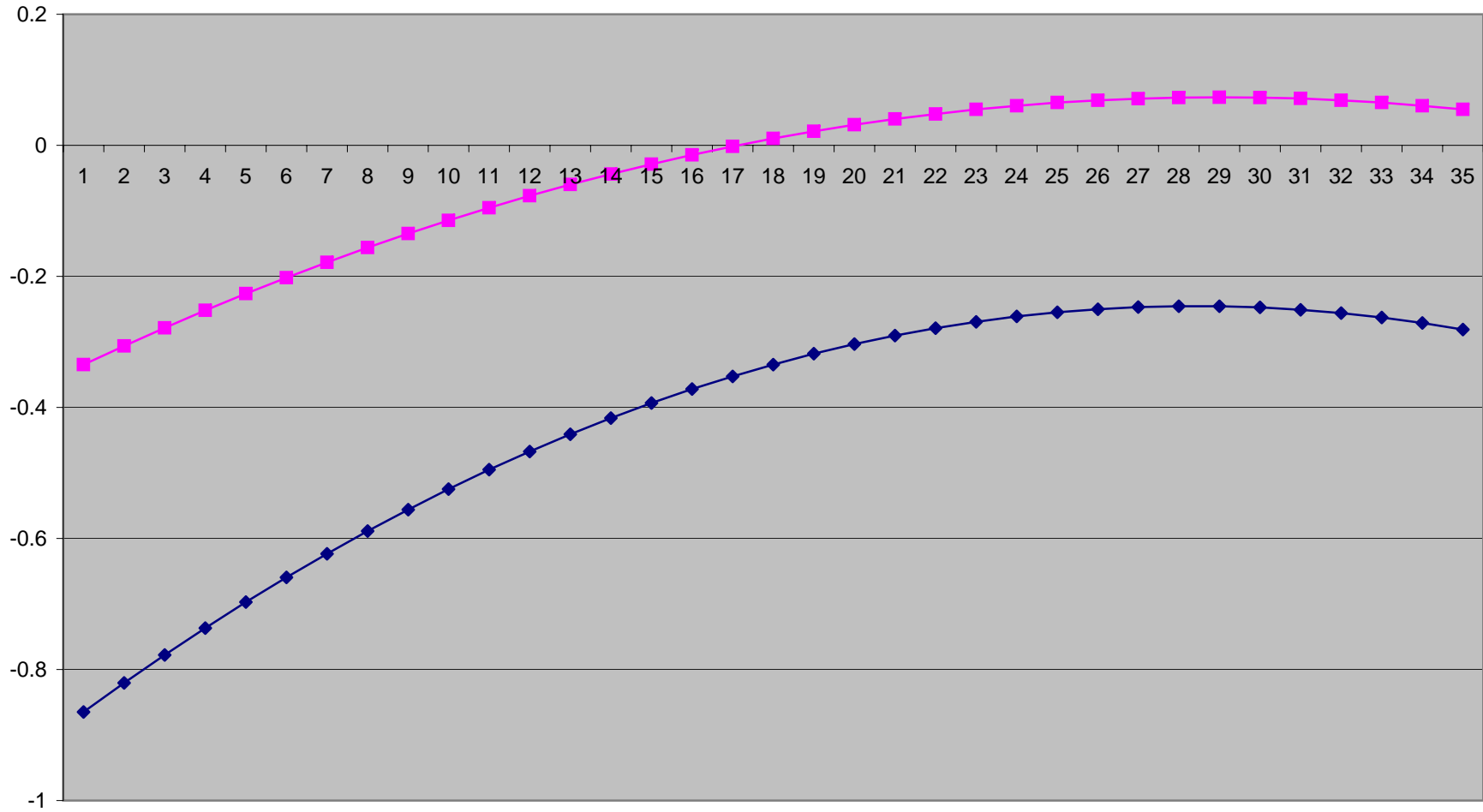


Figure 2e: Wage Assimilation Profiles: Married and Single Males, Israel



—■— single males immig-native dif. —◆— married males immig-native dif.

Figure 2f: Wage Difference in Differences Profiles, Israel

